

Selling Tips



⅍ Applications

- WiFi outdoor trailer/camp/park (CPE/AP)
- Consumer off air
- SCADA
- Cellular network coverage extension
- Small satellite dishes
- ISP P2P
- Animal tracking
- Agricultural

Selling Tips

- Boxed TRM-3 stores easily and prevents damage in shipping
- Competition galvanizing is usually not interior/exterior
- Stronger than comparable industry models — WADE uses 1¼" OD tubing, while Easy Up tubing is only 1" OD
- 10 ft version
- TRM-10L can be used with 30A Pop-Up mast (guying required)
- Offer lag screws

Tripod Mount Products

WADE Tripod Mounts are an effective quick-and-easy mounting product. Many industries benefit from the simple installation. Despite being so effortless to set up, these products are unbelievably sturdy and reliable. When selling WADE tripod products, consider the following:

- Application
- Features
- Benefits
- Selling Tips



★ Features

- TRM-3N boxed
- Interior/exterior galvanized coating
- 1-1/4" 18 gauge steel tubing
- 4 models: 3, 5, 10 ft tripod and 5' bipod
- Aligns with roof joists
- Collapsible
- Rooftop mounting

Benefits

- Easy shipping/storage
- Corrosion resistant
- Inexpensive
- Easily installed
- Transportable



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